

SON Presents NIS ISO Certificates To Six Subsidiaries

On Wednesday, October 27, 2010, history was made in the NALCOMET Group of Companies, as six of its subsidiaries bagged the NIS ISO 9001:2008 Certificates which is the highest award and achievement on Quality Management System (QMS).

The awards, given out by the Standards Organisation of Nigeria (SON), is presented to companies which strictly adhere to local and international standards in management, level of operations, and other social and ethical qualities.

With this, the subsidiaries of NALCOMET Group of Companies, which include: Comet Shipping Agencies Nigeria Ltd, Five Star Logistics Ltd, Plantgeria Nigeria Ltd, Tethys-Plantgeria Ltd, Danelec Ltd and Danelec FZE can boast of promoting formidable services competing side by side globally.

The NALCOMET Group of Companies, a reputable collection of maritime, oil and gas service providers, has matured as one of Nigeria's one-stop shop for quality sea trade services. With wide-ranging experience from ship chartering for lifting of bulk cargoes to shipment of cargoes for turnkey projects, to ship agency business and protective agency representation, to terminal operations, warehousing oil and gas industry equipment supplies and maintenance, underwater surveys, deep-sea fishing, electrification and factory automation and trading, and with their local branches and overseas partners, they promise the best in service delivery which are regularly monitored by their experienced team, giving assurance and confidence to the customer.

According to the Group, the subsidiaries were encouraged and well-prepared to receive the awards in view of the ever-growing development both nationally and internationally. Today, the NALCOMET Group has grown nationwide with branches in the FCT, Lagos, Rivers and Cross River State, with a Europe Representative office in Geneva, Switzerland.

Recently, in a bid to capture new business, the group spearheaded the development of a free trade zone in Calabar, Cross River State, in furtherance to varied linkages in the oil and gas field support services and the mass production of electrification transformers.

Management Profile



• General T Y Danjuma (Rtd) GCON, Founder



• Barr. Musa Danjuma (LL.B, BL), Chairman



• Mr Pier Luigi Carrodano, Managing Director



• Mrs Gloria Atta, Executive Director



• Mr J. Theuerkauf, General Manager



• Mr B.A. Adesina, Chief Accountant

General T Y Danjuma (Rtd) GCON, Founder
A distinguished and highly successful businessman, General T Y Danjuma is the founder of the NALCOMET Group. General Danjuma had a brilliant career in the Nigerian Army and retired as Chief of Army Staff in 1979. In late 1979, General Danjuma founded Nigeria American Line (NAL), with one leased ship and today, the NALCOMET Group has grown to be one of the most successful indigenous shipping agencies and terminal operators in Nigeria. General Danjuma, through South Atlantic Petroleum (SAPETRO), created an oil exploration and producing company which is set to become one of the largest indigenous oil producers in Africa. The General also sits on the board of several publicly quoted and privately owned companies encompassing all sectors of the economy. His national honour as Grand Commander of the Order of the Niger (GCON), is the highest

award given in Nigeria to a non-head of state. He also has several other national and international awards and titles, as well as honorary doctorate degrees from notable Nigerian and foreign universities. A keen philanthropist, General Danjuma set up the TY Danjuma Foundation in 2009, with a pledge to donate a 100million U.S Dollars in order to provide quality health care, in the form of provisions and administering of medication. The Foundation also seeks to provide education and employment opportunities to those most in need, while offering support to the widows of military service men.

Barr. Musa Danjuma (LL.B, BL), Chairman
Barrister M. Danjuma is an articulate lawyer and a manager of men and assets with a great wealth of experience in business management for many years. His vast professional experience includes work as a legal

counsel at the Federal Ministry of Justice, Lagos; Director, Albaco International Limited, Lagos; Director, Songhai Petroleum Co. Limited; Director, Inter-Contractors Nigeria Limited. His duties are to oversee the companies' strategic planning, management and administration. He has attended the following courses: Chief Executive Programme, Lagos Business School; Development of Nigeria Legal System; and Nigerian National Shipping Policy and Maritime Trade.

Mr Pier Luigi Carrodano, Managing Director
Mr P.L. Carrodano, an Italian national, has over forty years of working experience in international shipping practice. He has held top positions in shipping companies in Africa, Europe and North America. He is a shipping expert with an educational background in financial and economic disciplines and his hands-on experience is unequivocal.

Mr Carrodano, whose inspiration greatly assisted the establishment of Comet Shipping Agencies Nigeria Ltd, is constantly using his vast knowledge of the intricate world of shipping to achieve high profitability and to efficiently put the companies under his management in the right footing for the challenges faced in a fast developing maritime economy like Nigeria.

Mrs Gloria Atta, Executive Director
Mrs Gloria Atta joined the NALCOMET group in 2004, and has a strong academic background from prestigious schools in the UK, Switzerland and the USA. She graduated with a Bachelors degree in Business Administration from Belmont Abbey College, Belmont, NC, USA in 1990, and is an alumnus of the prestigious Lagos Business School, where she majored in areas such as Managing Economic Risks, Finance Accounting and Managing Haulage in the Supply Chain. Gloria has

recently completed the Chief Executive Programme at LBS.

Mr J. Theuerkauf, General Manager
Mr J. Theuerkauf, a German national, is a master mariner who holds a masters degree in Economics and has played important roles in the administrative side of the NALCOMET Group. He speaks German, English and French and has worked with most of the frontline names among the European shipping lines trading into Nigerian seaports, including DAL Hamburg (Woermann Linie), WASA Lagos office, CMBT Lagos office, Safmarine Nigeria Ltd, A.P. Moeller (Maersk Line) and also Maersk Nigeria Ltd.

Mr B.A. Adesina, Chief Accountant
Mr B.A. Adesina is a Fellow of the Institute of Chartered Accountants of Nigeria and a Fellow of the Chartered Institute of Taxation. He holds a master's degree in Business Administration (MBA), with specialisation in

International Business from the Lagos State University. He has over 30 years accounting experience and his prudent financial management and control has greatly contributed to the success of NALCOMET Shipping Agencies Nig Ltd.

Others Include:
• Mr. A. Grayson, (English) - Operation Manager
• Mr. F. Vittori, (Italian) - Co-ordinator Manager
• Mr S.P. Bajaj, (Indian) - Clearing & Forwarding Manager
• Mr VK Gupta, (Indian) - Financial Controller
• Mr S.P. Gupta, (Indian) - Bills & Costing Department
• Mr Sam Aiyedun, (Nigerian) - Shipping Manager
• Mr N. V. Bruce, (Nigerian) - Documentation Manager
• Mr Samuel Efunbote, (Nigerian) - Release Manager
• Mr Sunil Varghese, (Indian) - Branch Manager Port Harcourt
• Chief E.J. Enenetuei, (Nigerian) - PHC Shipping Manager.

Profile On Subsidiaries Which Received Awards



1. COMET SHIPPING AGENCIES NIGERIA LTD

Comet Shipping Agencies Nigeria Ltd., was formed in 1984, to fill the void for the much needed reliable services that most of the reputable lines trading into Nigeria in that decade.



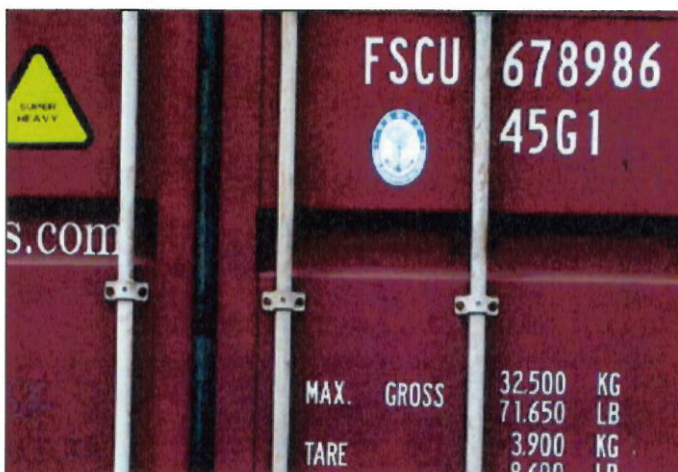
Comet Shipping Agencies Nigeria Ltd., was established with its primary function to act as agents for its sister company, Nigeria America Line. Through hard work and, indeed professionalism, Comet, as it is popularly known, soon was established as one of the foremost agencies in Nigeria, working for Nigerian and overseas principals. Today, Comet Shipping is one of the leading independent agencies operating in Nigeria with vast experience in vessel and cargo handling, and handles an average of 140 vessels per year at the Lagos, Port Harcourt, Warri and Calabar ports.

Comet has provided invaluable services to various multi-national carriers, acquiring some of the best experience in the agency business in Nigeria which results to total assurance to local traders and importers who commit their businesses to the company's expertise.

As a shipping and forwarding agency, Comet provides facilitation for Customs clearance, Ports authority fees, maritime authority representations, Stevedore relations, provision of needed ship stores, assisting in effecting of ship repairs, care of crew and effective communication between ship, consignee, principals, and all local authorities.

Fast Fact

Comet Shipping Agencies Nigeria Ltd was named after Hailey's Comet, which passed the Earth in 1984.



2. FIVE STAR LOGISTICS LTD

In April 2006, Five Star Logistics Ltd., a special purpose vehicle formed by the consortium of Comet Shipping Agencies Nigeria Ltd., and its partners, took over the running of the Roll-on Roll-off Terminal at Tin Can Island port in Lagos. It had, in September 2005, emerged as the highest preferred bidder in Nigeria's Seaport Concession bidding rounds held by the Bureau of public Enterprises (BPE), in that same year.

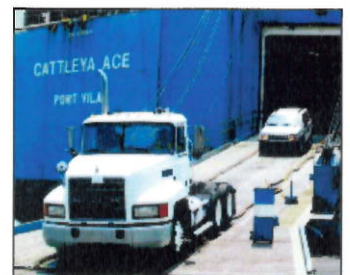
Five Star Logistics deploys modern equipment and well-grounded personnel in its operations, which has drastically reduced the turnaround time of vessels. The Ro-Ro terminal, which commenced operations on May 10, 2006, occupies 19 hectares of land with a capacity of 3,300 TEU/ 5,000 cars and 35,000 tons break bulk, with a warehousing facility of 6,300 sqm and a total number of 2 berths. Its quayside length is 438m and its depth at berth is 10.5m at

low water.

Today, its Ro-Ro terminal is the best Roll-on Roll-off facility in Lagos.

Fast Fact

The turnaround time of vessels is 1-2 days; Containers: 3 days; general cargo: 4 days.





3. PLANTGERIA NIGERIA LTD

Plantgeria Nigeria Ltd., was incorporated in December 1981, and is one of the oldest indigenous technical companies which, over the years, have specialised in carrying out services in engineering, maintenance/fabrication for the oil and gas industries and other sectors of the economy. Their expertise is in the area of generators maintenance/repairs, auto-mechanic workshop for light and heavy duty vehicles, wellhead/xmas tree value maintenance, and procurement and warehousing. Others are in providing logistics support and technical manpower services, and also air conditioners/cool room

systems maintenance and repairs.

Over the years, Plantgeria Nigeria Ltd have safely and successfully carried out project execution efficiently for blue-chip companies like Nigeria Agip Oil Company (NAOC), Agip Energy & Natural Resources (AENR), Nigeria National Petroleum Corporation (NNPC), Shell Petroleum Development Company (SPDC), SAIPEM, EXXON Mobil, Schlumberger, Total Nigeria Limited, Clean Nigeria associates Ltd (CNA), and Bayelsa States' Ministry of Environment.

With foreign partners such as Stagmena Company, Breda Energia,

Fumagalli (all in Italy) and West Africa Trading Company (WATCO), the company's great success in job delivery to clients is as a result of the up-to-date equipment in all areas of services rendered with their trained and efficient manpower. This includes universal diagnostic machines for all types of vehicular engines, 50-ton hydraulic press, high-precision and heavy duty milling machines and hand and radial drilling machines. Others are heavy duty lathe machines, 30-50 ton cranes, forklifts 5-/10-ton, self loaders 4.5-/6-ton, steam washing machines, gas detectors, manual and electronic balancing machines, master cargo tool box, beat and sandblasting machines and air-less painting machines.

Plantgeria Nigeria Ltd guarantees the safety, efficiency and technical superiority of all its activities rendered, through its quality assurance programmes, which places strong emphasis of the development of local content.

Fast Fact

Plantgeria Nigeria Ltd is the sole representative of Saer Eletropompe and Newton Industrie Transformatori in Nigeria.

4. TETHYS-PLANTGERIA LTD

Tethys-Plantgeria Ltd., an indigenous diving and marine contracting firm, was established in 1991, for the purpose of providing technical services in the areas of water engineering, offshore construction, and research in the marine environment.

From inception, Tethys-Plantgeria Ltd has continuously expanded its manpower and resources to meet the dynamic and challenging needs of the clients in the Nigerian oil and gas industry.

In the past 20 years, through the utilisation of experienced staff, innovative approaches and the combination of new

technologies with the proven techniques, Tethys-Plantgeria has placed itself in a strategic position within the local and international market providing their clients with safe, professional and cost effective solutions to meet the challenges of their marine and sub-sea projects.

The company has acquired the necessary experience and competence which has enabled them to undertake and lead in projects such as commercial diving (Air and Saturation systems), ROV survey services, NDT underwater inspections, offshore construction, maintenance and repair, ordinary and extra ordinary maintenance of the SPM CALM

buoy systems and loading terminals, repair and maintenance of the offshore installation (platform jackets, risers, sub-sea well heads, flow lines), vessel chartering, and civil works.

With its head office located in Port Harcourt, Rivers State, Tethys-Plantgeria operates the necessary facilities to support its operations in the Mediterranean sea, North and West Africa and other areas. The management of all its technical and engineering services, quality control, accounting systems, and maintenance and mobilization activities of the equipment are executed at the company's base, where a team of qualified technicians employed to ensure the highest standards of inspection, repair and maintenance.

Tethys-Plantgeria currently provides services to Nigeria Agip Oil Company (NAOC), Agip Energy Natural Resources (AENR), Nigerian Petroleum Development Company (NDDC), Exxon Mobil/ project Masters and Augusta maritime



Services/ENIGAS, Libya. Committed to the Federal Government of Nigeria's directive on local content development, they aim to establish the maximum degree of Nigerian content practicable amongst others without compromising company objectives concerning operational efficiency and technical integrity.

Fast Fact
Tethys-Plantgeria Ltd conducts special military surveys such as underwater searches and clearance.



Established in 1992, Danelec Ltd is an electrical/electronics engineering company, which was formed as a specialised outfit, to provide top-quality reliable services in the field, including the installation and maintenance of projects and supplies in Nigeria and abroad.

With offices in Lagos, Abuja and Port Harcourt, and also abroad, it has earned a reputable name in the petroleum industry as a service provider in both the petroleum industry's office and oil field operational areas.

Danelec provides efficient cathodic protection services and anti-corrosion techniques, which it does efficiently with a core staff of experienced engineers (both expatriate and local) and professionals.

Another area they specialise in is the repair and servicing of generators; and as a corporate member of the Nigerian Society of Engineers (NSE), and the manufacturing association of Nigeria (MAN), Danelec has a stamp of verifiable quality of all products and services bearing its mark to boast about.

Recently, Danelec embarked on the development of a free trade zone in Calabar, Nigeria to boost their varied links in the oil and gas field support services. They have also erected a factory for the mass production of electrification transformers which is key to achieving the rural and urban electrification

projects of the federal government of Nigeria.

Danelec's services include basic engineering, industrial automation, local communication, generators, electrical motors, air conditioning and computer services. They also provide others such as instrumentation, ships, detailed engineering, data control, security electronic equipment, rewinding workshop tools and equipment for the job. Furthermore, Danelec's study, design editing and engineering activities are well supported by relevant tools and machines, thereby facilitating rapid execution,

precision, and ease of updating of clients' assignments.

Some of their clients include: Air-Liquide Nigeria PLC, Best Land and Sea Ltd P.H, Chevron, Elf petroleum Ltd, G Cappa Ltd, Intel Services, Lever Brothers, NAFCON Nig, Trevi Foundation and Schlumberger group, among others.

Fast Fact
Danelec, in conjunction with international non-profit organisations, has been promoting information technological advancement by donating Info Tech centers to

universities and professional bodies.



6. DANELEC FZE



Located in the Calabar free trade zone, Danelec FZE is an indigenous leading company established in 2006, in the manufacturing of three phase distribution transformers, insulated in mineral/oil resin.

Equipped with machineries and tools necessary for the production of fine quality and reliable transformers, it also has skilled foreign and local staff, which makes Danelec FZE flexible in preparing transformers which can be mass produced and custom tailored. Their equipment include those for making

Low and High Voltage Winding, Transformer Tanks, Core/Coil and Tank Coupling, Oil Treatment, drying and Vacuuming.

In collaboration with Newton SRL, Danelec FZE is responsible for conducting mechanical and electrical tests, which include: oil leakage visual inspections, Tie-rod and Bushing insulators tightening checks, measurement of voltage ratio and checking of voltage vector relationship, electric test of HV coil in accordance with

the relevant standard, and loss and voltage to determine the transformer impedance and the equivalent VCC %, among others. These tests are always carried out in the presence of their clients engineers, or appointed representatives to prove correct sequence of operation and effectiveness of facilities as requested by the customer.

Fast Fact
Danelec FZE produces oil-immersed distribution transformers 50 to 500KVA, for equipment up to 36KV, of three-phase design.

